



**THE SECRETARY OF VETERANS AFFAIRS  
WASHINGTON**

August 25, 2014

MEMORANDUM FOR UNDER SECRETARIES, ASSISTANT SECRETARIES, OTHER KEY OFFICIALS, DEPUTY ASSISTANT SECRETARIES, HEADS OF CONTRACTING ACTIVITY, AND FIELD DIRECTORS

SUBJECT: Fiscal Year (FY) 2014 Department of Veterans Affairs (VA) Socioeconomic Procurement Goals

As I assume my duties and responsibilities, I am pleased to note that VA has exceeded its small business goals every year since 2005. This success occurs with commitment and attention from leaders at every level in the Department. As we enter the last two months of FY 2014, I add my personal commitment and support for achieving the previously established Department-wide socioeconomic procurement goals listed below.

VA Socioeconomic Prime Contracting Goals

Small Business	34.77%
Veteran-Owned Small Business	12.00%
Service-Disabled Veteran-Owned Small Business	10.00%
Small Disadvantaged Businesses (including Section 8(a))	5.00%
Women-Owned Small Business	5.00%
Historically Underutilized Business Zone (HUBZone) Small Business	3.00%

As we reinforce our dedication to providing Veterans with better access to VA programs, we must not forget the access of Veteran businesses to VA procurement opportunities. In addition to my expectation that the leadership of each organization will manage the achievement of their small business goals, do not allow the hectic pace of business in these final months of the fiscal year to obscure our obligation to achieve the "best possible" in contracting with Veteran and service-disabled Veteran small businesses.

VA Component Small Business Goals

Veterans Health Administration	35.00%
Veterans Benefits Administration	48.00%
National Cemetery Administration	84.00%
Office of Acquisition, Logistics, and Construction	
Office of Construction and Facilities Management	10.50%
Office of Acquisition and Logistics (National Acquisition Center)	15.00%
Office of Acquisition Operations	46.00%

Thank you for your continued support of small businesses, Veteran entrepreneurs, and Veterans.

/s/

Robert A. McDonald